

Year 1	Half term 1	Paper 1	Business Activity	The role of business enterprise and entrepreneurship Business planning Business ownership	
	Half term 2			Stakeholders in business Business growth	End of unit 1 assessment
	Half term 3		Marketing	The role of marketing Market research Market segmentation	
	Half term 4			The marketing mix	End of unit 2 assessment
	Half term 5		People	The role of human resources Organisational structures Communication Recruitment and selection	
	Half term 6			Motivation and retention Training and development Employment law	End of year exam-paper 1
Year 2	Half term 1	Paper 2	Operations	Production processes Quality of goods and services The sales process and customer service	
	Half term 2			Consumer law Business location Working with suppliers	End of unit 4 assessment
	Half term 3		Finance	The finance function Sources of finance Revenue, costs, profit & loss Break-even Cash and cash flow	Mock exam End of unit 5 assessment
	Half term 4		Influences on business The interdependent nature of business	Ethical and environmental considerations The economic climate Globalisation The interdependent nature of business	End of unit 6&7 assessment
	Half term 5		Revision		Mock exam